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# Family Owned Businesses: International Charitable Contributions & Tax Savings

Gloria LaCourse Grand Valley State University, lacoursg@mail.gvsu.edu

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## Family Owned Businesses:

International Charitable Contributions & Tax Savings

Gloria LaCourse

**Grand Valley State University** 

December 14<sup>th</sup>, 2015

In 2014, approximately \$358.38 billion was donated to charitable organizations in the United States, making it the fifth straight year that giving has increased. (Giving, 2015) This upward trend is also present among many countries outside of the United States. The reasoning for charitable contributions are unique to every situation regardless of what entity donates. Family-Owned Business (FOB) owners who choose to make philanthropic contributions can choose to give through their business, foundation, or as individuals. There has been very little research into FOB and Philanthropy and what little that has been done has been centered on the motivations for giving and how the gift recipients are chosen. There has been little to no research published on how the choices of giving as a business or foundation as opposed to giving as an individual can have an economic impact because of taxes in the US and even less research has been done internationally.

Family-Owned Businesses constitute a significant part of the US economy and an even greater part of many international countries' economies. In the United States and internationally, FOBs have a history of giving back to the community through philanthropy gifts. What little research that has been done addresses motivations for giving such as local causes, increased public relations, a sense of giving back to the community, or personal interests of owners. However, no significant work has been done on the vehicle for giving; however, the choice of a vehicle can have a significant economic impact. The following is a very simplistic example:

Suppose a FOB has \$1,000,000 in pre-tax dollars that they would like to contribute to the local food bank. Level of income is relevant because there are limitations on corporate giving that is tax-deductible. The FOB is located in the United States in Los

Angeles, California. The business is owned by a husband and wife who file a joint tax return. The business itself is highly profitable and pays the highest rates for federal and state taxes. If the FOB contributes the \$1,000,000 as a business, the 1,000,000 will not be taxed at federal and state levels. There will be no impact on the owners' individual tax return. The gift will be \$1,000,000 and it will cost them \$1,000,000. If they take the \$1,000,000 and want to give the net proceeds as individuals, the following will happen: First, the \$1,000,000 will be taxable income for the business. The FOB will pay the U.S. Treasury \$390,000 and the State of California \$7,000. They will have a net distribution to the owners of \$603,000. The \$603,000 will not be taxed by the U.S. treasury if it is donated (subject to limitations on charitable giving) and will be taxed by California at the rate of 13.3% or \$80,199 which will leave them with \$522,801 to give to charity. Each case takes \$1,000,000 pre-tax dollars from the business with one giving \$1,000,000 to philanthropic causes (assuming they meet the criteria for charitable giving) and one gives \$522,801 to philanthropic causes and \$487,188 to taxing authorities.

The answer seems apparent: donate at the corporation level and avoid paying taxes altogether. However, there are complications that arise within the US as well as other countries. There are limits on deductible charitable contributions for corporations, so not all of the donation may be deductible at that level. In some cases, the contribution is not even considered as being deductible because it is not donated to an eligible organization. On the other hand, there are also limits on deductions or credits for individuals under different tax codes. Some places do not have any taxes for corporations or individuals. In that instance, the owner could contribute at the corporate or individual level and it would be treated the same.

Occasionally the sole motivation for choosing a vehicle to donate by is based on personal preferences. As a result of a wide scope of variables among countries and income levels, it is impossible to create a general example that would apply all over the world. In some cases, it is most beneficial to donate a portion as the corporation and individual. The optimal formula in the United States will vary depending on how the business is structure (corporation, LLC, S-Corp, partnership, or sole proprietorship) and what the state and local laws are. International tax laws vary greatly from those in the U.S. and are examined in depth in this study.

For some countries, there is no separation between the local, state, or federal tax and they are combined into one. Some have graduated tax structures and others have a single flat rate that is used. There are also major differences among countries with regards to deductions and tax credits among. There are countless differences and every countries tax laws are unique. Canada, Australia, the Cayman Islands, Malaysia, and Thailand have been examined to show the optimal tax advantages at multiple income and donation levels. For each country, tax rates along with any deductions or credits allowed at the individual or corporate levels are provided to find what donation vehicle is most beneficial to the FOB owners. Although there are only five countries being examined, every country will have varying results, creating a different model for each of them.

## Canada

Canada has a tax structure that varies among providences. This study focuses on the tax rates for Ontario. The Federal tax rates for corporations are 15% for federal and 11.5% for provincial, for a total of 26.5%.(Corporation, 2015) For the individual, they have a graduated system for both federal and provincial taxes. As income increases, the percent of tax page on that income increases. The numbers are as follows (Canadian, 2015):

<u>Federal</u>	
Rates	Income
15%	on the first \$44,701
22%	on the next \$44,700
26%	on the next \$49,185
29%	on income over \$138,586

Provincial		
Rates	Income	
5.05%	on the first \$40,922	
9.15%	on the next \$40,925	
11.16%	on the next \$68,153	
12.16%	on the next \$70,000	
13.16%	on the amount over \$220,000	

Rates would vary for first time donors, donations of certified cultural property or ecologically sensitive land, as well as corporations that qualify for Ontario small business deduction. (Canadian, 2015) Those instances are rare so they have been left out for this study but more information can be found for them on the Canada Revenue Agency Website.

Donations to all organizations are not eligible, they must be to a qualified organization for them to count as a deduction or a credit. For corporations, charitable contributions result in a deduction from their gross income, reducing their taxable income dollar-for dollar. The deduction can be up to 75% of income, but after that it is not deductible. (T2, 2014) On the other hand, contributions made by individuals result in a tax credit. Tax credits reduce the actual tax payable dollar-for dollar. If the credit exceeds the taxes payable on the current year, the amount that is left can be carried forward for five years to offset taxes payable at another time. (Charitable, 2015) The contribution that is eligible to be included in computation for a tax

**Family Owned Businesses** 

credit is also limited to 75% of income. There are two separate credits: federal and provincial.

Using the amount that is subject to 75% of income, the following equations are used to calculate the credits:

**Provincial:** For items less than \$200 (Charitable, 2015)

5.05%\*x=credit

For items greater than \$200, multiple limited to 75% of net income:

5.05%(200)+ 11.16%(X-200)= credit

Federal: For items less than \$200 (Charitable, 2015)

15%(x)=Credit

For items greater than \$200, multiple limited to 75% of net income:

15%(200)+ 29%(x-200)

Computations for income of \$100,000, \$500,000, and \$1,000,000 with donation levels of 25%, 50%, and 100% are shown for variation of taxes, deductions, credits, and credits being carried forward. In these examples, it may seem like it is more beneficial to donate as an individual because the cost of donating is less, but the donation made is also less than through the corporation because taxes are paid on the income as it flows through to the individual.

Overall for Canada, it is more beneficial to donate through the corporation as much as possible while still receiving the deduction. If there is residual income that the owners still would like to donate, the remaining should be contributed as the individual. The corporation is not required to pay taxes on the donation if they donate at the corporate level. As shown below, taxes are first paid on the income being donated as it flows through to the individual. Numbers have not been changed to US dollar amounts. For reference, one Canadian is equal to \$0.75 in United States currency.

## \$100,000 Gross Income

### \$100,000 gross income at corporate level, donating 25%

#### **All Corporation**

If a person chose to donate \$25,000 through a corporation with income of \$100,000, their tax savings from the donation would be \$6,625. Since their donation does not exceed 75% of their income, they can get the full \$25,000 as a deduction from income. To find the tax savings, you take the percentage that they would have paid on the deduction and multiply it by the deduction amount. They have a tax rate of 26.5% and a deduction of 25,000, so the taxes that they save from this transaction comes out to the \$6,625. The net cost is then found by subtracting the tax savings out of the contribution, leaving the net cost of the donation at \$18,375.

Tax Liability	
Gross Income	100,00
Charitable Deduction	<u>-25,000</u>
Taxable Income	75,000
	<u>x26.5%</u>
Total Tax Liability	19,875

Tax Savings	
Contribution	25,000
Tax rate	<u>x26.5%</u>
Tax Savings	6,625

Net Cost of Contribution		
Contribution	25,000	
Tax Savings	<u>-6,625</u>	
Net Cost	18,375	

#### **All Individual**

On the other hand, if they chose to donate 25% of their net income as an individual, the tax consequences would be slightly different. The \$100,000 would still be taxed at the

corporate level as well as the individual level. Income flowing from the corporation to the individual would be reduced to \$73,500 by the corporation's tax rates. The \$73,500 would then also be taxed at the individual level; however, a tax credit for the contribution is available to offset the tax liability. Their charitable contribution would be \$18,375 (25% of \$73,500), making their tax credit \$7,339.18 as shown below. Not taking the taxes paid at the corporate level into account, the net cost of the \$11,035.82.

Income from Corporation		
Gross Income	100,00	
Tax Rate	<u>x26.5%</u>	
Tax Liability	26,500	
Gross Income	100,000	
Tax Liability	<u>-26,500</u>	
Income to Individual	73,500	

Contribution Amount	
Gross Income	73,500
Donation %	<u>x25%</u>
Contribution Amount	18,375

	Tax Credit
Federal	5,300.75
Provincial	<u>2,038.43</u>
Total	7339.18

Individual Tax Liability		
Gross Income	73,500	
Federal Tax:		
Taxed at 15%	44,701	
Taxed at 22%	31,201	
Provincial Tax:		
Taxed at 5.05%	40,922	
Taxed at 9.15%	<u>32,578</u>	
Tax Liability	18,616.82	
Charitable Credit	<u>-7,339.80</u>	
Net Tax Liability	11,277.02	

Net Cost of Donating		
Contribution	18,375	
Tax credit	<u>-7339.18</u>	
Net Cost	11,035.82	

## \$100,000 gross income at corporate level, donating 50%

The following computations are for a 50% donation of income. Similar to the 25% donation of \$100,000 of income, no splitting is required because donation is under 75%. All of the donation will be either deductible or eligible to be a credit in either situation.

#### **All Corporate**

Tax Liability		
Gross Income	100,000	
Charitable Deduction	<u>-50,000</u>	
Taxable Income	50,000	
Federal Tax Rate	<u>x26.5%</u>	
Total Tax Liability	13,250	

Tax Savings		
Contribution	50,000	
Federal Tax Rate	<u>x26.5%</u>	
Tax Savings	13,250	

Net Cost of Contribution	
Contribution	50,000
Tax savings	<u>-13,250</u>
Net Cost	36,750

	-
Income from Corporation	
Gross Income	100,00
Federal Tax Rate	<u>x26.5%</u>
Tax Liability	26,500
	_
Gross Income	100,000
Tax Liability	<u>-26,500</u>
Income to Individual	73,500

Contribution Amount	
Gross Income	73,500
Donation %	<u>x50%</u>
Contribution Amount	36,750

Tax Cr	edit
Federal	10,629.50
Provincial	<u>4,089.08</u>
Total	14,718.58

Individual Tax I	Liability
Gross Income	73,500
Federal Tax:	-
Taxed at 15%	44,701
Taxed at 22%	31,201
Provincial Tax:	_
Taxed at 5.05%	40,922
Taxed at 9.15%	<u>32,578</u>
Tax Liability	18,616.82
Charitable Credit	<u>-14,718.58</u>
Net Tax Liability	3,898.24

Net Cost of Donating	
Contribution	36,750
Tax credit	<u>-14,718.58</u>
Net Cost	22,031.42

## \$100,000 gross income at corporate level, donating 100%

The following computations are for a 100% donation of income. In order to get the greatest possible tax savings, the donation would be split between the individual and the corporation. The deduction amount is limited to 75% of gross income for the company, making the donation at the corporate level only \$75,000. The leftover \$25,000 is transferred to the individual. The amounts used in the computation of the tax credits are 75% of income for the individual as well, creating the donations we see below. A portion of the credit is carried forward because the credit can only be used to the extent of taxes. The rest may be carried forward for up to five years.

#### Corporation

Tax Liability	
Gross Income	100,000
Charitable Deduction	<u>-75,000</u>
Taxable Income	25,000
Tax Rate	<u>x26.5%</u>
Total Tax Liability	6,625

	Tax Savings
Contribution	75,000
Tax Rate	<u>x26.5%</u>
Tax Savings	19,875

Net Cost of Contribution	
Contribution	75,000
Tax savings	<u>19,875</u>
Net Cost	55,125

#### Individual

Income from Corporation	
Taxable Income	25,000
Total Tax Liability	<u>6,625</u>
Income to Individual	18,375

Contribution Amou	unt
Gross Income	18,375
Contribution %	<u>x100%</u>
Contribution Amount	18,375.00
Contribution for Tax	Credit
Contribution Amount	18,375.00
Max %	<u>x75%</u>
Amount for Credit	
Computation	13,781.25

Individual Tax Liability	
Gross Income	18,375
Federal Rate	<b>x</b> 15%
Provincial Rate	<u><b>x</b>5.05</u>
Tax Liability	3,684.19
Charitable Credit	3,684.19
Net Tax Liability	0.00
Credit Carried Fwd	1,810.14
Credit Carried Fwd Tax Credit	1,810.14
	<b>1,810.14</b> 3,968.56
Tax Credit	•
Tax Credit Federal	3,968.56
Tax Credit Federal	3,968.56

Net Cost	12,880.67
Tax credit	<u>5,494.33</u>
Contribution	18,375

#### Totals

Total Contribution	
Corporate Donation	75,000
Individual Donation	18,375.00
Total Donation	93,375.00

Total Net Cost		
Corporate Net Cost	55,125	
Individual Net Cost	12,880.67	
Total Net Cost	68,005.67	

# \$500,000 Gross Income

# \$500,000 gross income at corporate level, donating 25%

## All Corporate

Tax Liability	
Gross Income	500,000
Charitable Deduction	<u>-100,000</u>
Taxable Income	400,000
Federal & Provincial Rate	<u>x26.5%</u>
Total Tax Liability	106,000

Tax Savings	
Contribution	100,000
Tax Rate	<u>x26.5%</u>
Tax Savings	26,500

Net Cost of Contribution	
Contribution	100,000
Tax savings	<u>-26,500</u>
Net Cost	73,500

Income from Corporation	
Gross Income	500,000
Tax Rate	<u>x26.5%</u>
Tax Liability	132,500
	-
Gross Income	500,000
Tax Liability	<u>-132,500</u>
Income to Individual	367,500

Contribution Amoun	t
Gross Income	367,500
Donation %	<u>x25%</u>
<b>Contribution Amount</b>	91,875

	Tax Credit	
Federal		26,615.75
Provincial		<u>10,241.03</u>

Individual Tax Liability	
Gross Income to Indv	367,500
Federal Tax:	_
Taxed at 15%	44,701
Taxed at 22%	44,700
Taxed at 26%	49,185
Taxed at 29%	228,914
Federal Tax Liability	95,712.31
Provincial Tax:	
Taxed at 5.05%	40,922
Taxed at 9.15%	40,925
Taxed at 11.16%	68,153
Taxed at 12.16%	70,000
Taxed at 13.16%	<u>147,500</u>
Provincial Tax Liability	41,340.07
Total Tax Liability	137,052.38

Total	36,856.78
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-36,856.78
100,195.60

Net Cost of Donating	
Contribution	91,875
Tax credit	<u>-36,856.78</u>
Net Cost	55,018.22

# \$500,000 Gross income at corporate level, donating 50%

## **All Corporate**

Tax Liability	
Gross Income	500,000
Charitable Deduction	<u>-250,000</u>
Taxable Income	250,000
Federal & Provincial Rate	<u>x26.5%</u>
Total Tax Liability	66,250

Tax Savings	
Contribution	250,000
Tax Rate	<u>x26.5%</u>
Tax Savings	66,250

Net Cost of Contribution	
Contribution	250,000
Tax savings	<u>-66,250</u>
Net Cost	183,750

## **All Individual**

Income from Corporation	
Gross Income	500,000
Tax Rate	<u>x26.5%</u>
Tax Liability	132,500

Gross Income	500,000
Tax Liability Income to Individual	<u>-132,500</u> <b>367,500</b>

Contribution Amount	
Gross Income	367,500
Donation %	<u>x50%</u>
Contribution Amount	183,750

Tax (	Credit
Federal	53,259.50
Provincial	<u>20,494.28</u>
Total	73,753.78

## **Net Cost of Donating**

Individual Tax Liability		
Gross Income to Indv	367,500	
Federal Tax:	_	
Taxed at 15%	44,701	
Taxed at 22%	44,700	
Taxed at 26%	49,185	
Taxed at 29%	228,914	
Federal Tax Liability	95,712.31	
Provincial Tax:	_	
Taxed at 5.05%	40,922	
Taxed at 9.15%	40,925	
Taxed at 11.16%	68,153	
Taxed at 12.16%	70,000	
Taxed at 13.16%	<u>147,500</u>	
<b>Provincial Tax Liability</b>	41,340.07	
Total Tax Liability	137,052.38	
Charitable Credit	<u>-73,753.78</u>	
Net Tax Liability	63,298.60	

Net Cost	109,996.22
Tax credit	<u>-73,753.78</u>
Contribution	183,750

## \$500,000 gross income, donating 100%

Similar to donating 100% with \$100,000, the donation would be split between the corporation and individual. 75% of 500,000 would be donated at the corporate level, with the rest being distributed to the individual to donate in order to achieve the highest deduction and credit combination. Again, the portion of the credit that exceeds the tax liability can be carried forward for the individual.

#### Corporation

Tax Liability	
Gross Income	500,000
Charitable Deduction	<u>-375,000</u>
Taxable Income	125,000
Tax Rate	<u>x26.5%</u>
Total Tax Liability	33,125

Tax Savings	
Contribution	375,000
Tax Rate	<u>x26.5%</u>
Tax Savings	99,375

Net Cost of Contribution	
Contribution	375,000
Tax savings	<u>-99,375</u>
Net Cost	275,625

#### Individual

Income from Corporation	
Taxable Income	125,000
Total Tax Liability	<u>33,125</u>
Income to Individual	91,875

Contribution Amount	
Gross Income	91,875
Contribution %	<u>x100%</u>
Contribution Amount	91,875.00

Contribution for Tax Credit	
Contribution Amount	91,875.00
Max %	<u>x75%</u>
Amount for Credit Computation	68,906.25

•	Tax Credit

Individual Tax Liability		
Gross Income	91,875	
Federal Tax:		
Taxed at 15%	44,701	
Taxed at 22%	44,700	
Taxed at 26%	2,474	
Federal Tax Liability	17,182.39	
<b>Provincial Tax:</b>	_	
Taxed at 5.05%	40,922	
Taxed at 9.15%	40,925	
Taxed at 11.16%	10,028	
<b>Provincial Tax Liability</b>	6,930.32	
Total Tax Liability	24,112.71	
Charitable Credit	<u>-24,112.71</u>	
Net Tax Liability	48,225.43	

Total	27.632.53
Provincial	<u>7,677.72</u>
Federal	19,954.81

Credit Carried Fwd	3,519.82

Net Cost of Donating		
Contribution	91,875	
Tax credit	27,632.53	
Net Cost	64,242.47	

#### **Totals**

Total Contribution	
Corporate Donation	75,000
Individual Donation	91,875.00
Total Donation	166,875.00

Total Net Cost		
Corporate Net Cost	275,625	
Individual Net Cost	64,242.47	
Total Net Cost	339,867.47	

# \$1,000,000 Gross Income

# \$1,000,000 gross income at corporate level, donating 25%

### **All Corporate**

Tax Liability		
Gross Income	1,000,000	
Charitable Deduction	<u>-250,000</u>	
Taxable Income	750,000	
Federal & Provincial Rate	<u>x26.5%</u>	
Total Tax Liability	198,750	

Tax Saving	S
Contribution	250,000
Tax Rate	<u>x26.5%</u>
Tax Savings	66,250

Net Cost of Contribution	
Contribution	250,000
Tax savings	-66,250
Net Cost	183,750

Income from Corpora	tion
Gross Income	1,000,000
Tax Rate	<u>x26.5%</u>
Tax Liability	265,000
	_
Gross Income	1,000,000
Tax Liability	<u>-265,000</u>
Income to Individual	735,000

Contribution Amount	
Gross Income	735,000
Donation %	<u>x25%</u>
Contribution Amount	183,750

Tax Cred	lit
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Individual Tax Liability		
Gross Income to Indv	735,000	
Federal Tax:	_	
Taxed at 15%	44,701	
Taxed at 22%	44,700	
Taxed at 26%	49,185	
Taxed at 29%	<u>596,414</u>	
Federal Tax Liability	202,287.31	
Provincial Tax:	_	
Taxed at 5.05%	40,922	
Taxed at 9.15%	40,925	
Taxed at 11.16%	68,153	
Taxed at 12.16%	70,000	
Taxed at 13.16%	<u>515,000</u>	
Provincial Tax Liability	89,703.07	

Federal	53,259.50
Provincial	20,494.28
Total	73,753.78

Total Tax Liability	291,990.38
Charitable Credit	<u>-73,753.78</u>
Net Tax Liability	218,236.60

Net Cost of Donating	
Contribution	183,750
Tax credit	<u>-73,753.78</u>
Net Cost	109,996.22

# \$1,000,000 gross income at corporate level, donating 50%

## **All Corporate**

Tax Liability	
Gross Income	1,000,000
Charitable Deduction	<u>-500,000</u>
Taxable Income	500,000
Federal & Provincial Rate	<u>x26.5%</u>
Total Tax Liability	132,500

Tax Savings	
Contribution	500,000
Tax Rate	<u>x26.5%</u>
Tax Savings	132,500

Net Cost of Contribution	
Contribution	500,000
Tax savings	<u>-66,250</u>
Net Cost	433,750

Income from Corporation	
Gross Income	1,000,000
Tax Rate	<u>x26.5%</u>
Tax Liability	265,000

Income to Individual	735,000
Tax Liability	-265,000
Gross Income	1,000,000

<b>Contribution Amount</b>	
Gross Income	735,000
Donation %	<u>x50%</u>
Contribution Amount	367,500

Tax Credit		
Federal	106,547.00	
Provincial	41,000.78	
Total	147,547.78	

Individual Tax Liability		
Gross Income to Indv	735,000	
Federal Tax:	_	
Taxed at 15%	44,701	
Taxed at 22%	44,700	
Taxed at 26%	49,185	
Taxed at 29%	<u>596,414</u>	
Federal Tax Liability	202,287.31	
Provincial Tax:	_	
Taxed at 5.05%	40,922	
Taxed at 9.15%	40,925	
Taxed at 11.16%	68,153	
Taxed at 12.16%	70,000	
Taxed at 13.16%	<u>515,000</u>	
<b>Provincial Tax Liability</b>	89,703.07	
Total Tax Liability	291,990.38	
Charitable Credit	<u>-147,547.78</u>	
Net Tax Liability	144,442.60	

Net Cost of Donating		
Contribution	367,500	
Tax credit	<u>-147,547.78</u>	
Net Cost	219,952.22	

# \$1,000,000 gross income at corporate level, donating 100%

## Corporation

Tax Liability	
Gross Income	1,000,000
Charitable Deduction	<u>-750,000</u>
Taxable Income	250,000
Tax Rate	<u>x26.5%</u>
Total Tax Liability	66,250

Tax Saving	gs
Contribution	750,000
Tax Rate	x26.5%
Tax Savings	198,750

Net Cost of Contribution	
Contribution	750,000
Tax savings	<u>-198,750</u>
Net Cost	551,250

#### Individual

Income from Corporation	
Taxable Income	250,000
Total Tax Liability	<u>66,250</u>
Income to Individual	183,750

Contribution Amount	
Gross Income	183,750
Contribution %	<u>x100%</u>
Contribution Amount	183,750.00

Contribution for Tax Credit	
Contribution Amount	183,750.00
Max %	<u>x75%</u>
Amount for Credit Computation	137,812.50

Tax Cro	edit
Federal	39,937.63
Provincial	<u>15,367.66</u>
Total	55,305.29

Net Cost of Donating		
Contribution	183,750	
Tax credit	<u>55,305.29</u>	
Net Cost	128,444.71	

Individual Tax Liability		
Gross Income	183,750	
Federal Tax:		
Taxed at 15%	44,701	
Taxed at 22%	44,700	
Taxed at 26%	49,185	
Taxed at 29%	<u>45,164</u>	
Federal Tax Liability	42,424.81	
Provincial Tax:	_	
Taxed at 5.05%	40,922	
Taxed at 9.15%	40,925	
Taxed at 11.16%	68,153	
Taxed at 12.16%	<u>33,750</u>	
Provincial Tax Liability	17,521.07	
Total Tax Liability	59,945.88	
Charitable Credit	55,305.29	
Net Tax Liability	4,640.59	

## Totals

Total Contribution			
Corporate Donation	75,000		
Individual Donation	183,750.00		
Total Donation	258,750.00		

Total Net Cost		
Corporate Net Cost	551,250	
Individual Net Cost	<u>128,444.71</u>	
Total Net Cost	679,694.71	

## **Australia**

Australia has a general flat tax of 30% that is imposed on corporations. However, different corporations may have varying tax rates. (Company, 2015) For example, the small business tax rate is a bit lower at 28.5%. For purposes of this study, the 30% rate will be used. Individual taxes have a graduated tax schedule that is followed and shown below. (Individual, 2015) The individual rates do not include the Medicare levy of 2% or the Temporary Budget Repair levy.

Individual Rates		
<u>Rates</u>	Income	
0%	On the first \$18,200	
19%	On the next \$18,800	
32.5%	On the next \$43,000	
37%	On the next \$100,000	
45%	On the remainder over \$180,000	

For a donation of money to be deductible, it can be donated by the organization or individual. (Tax, 2015)

For it to be tax deductible, it also must be made to a deductible gift recipient (DGR), comply with any relevant

gift conditions, there must not be anything given in return, and it must be a gift of money or a certain type of property. For gifts of money, the only requirement is that the donation be more than two dollars. A deductible gift recipient is common among different countries and there are certain organizations that qualify. In order to be a DGR, an organization must either be endorsed by the Australian government or be listed as such in the tax law. (Tax, 2015a)

Monetary contributions are deductible until taxable income is zero, the remaining can be "spread" or carried forward up to five years. No charitable deduction may create a tax loss for the contributor, whether it is in the year of the donation or in future years. These laws are the same at both the corporate and individual level. (How, 2015) It is rare to find donation structures that are the same at both levels, but Australia is one example of this.

Computations for income of \$100,000, \$500,000, and \$1,000,000 with donation levels of 25%, 50%, and 100% are shown for a variation of taxes, deductions, and tax savings. There are no examples where there the deduction would result in a carryforward to avoid a loss, but if there was that particular situation, the deductions would be carried forward into future years for up to five years. Similar to other examples, it may seem to be more beneficial to donate at the individual level because the net tax liability is lower than it is at the corporate level; however, the donation made is also less because taxes are first taken out of the income when it flows from the corporation to the individual. Overall, it is more beneficial to donate at the corporate level when trying to get the greatest tax advantage because the income is only taxed once at the corporate level. When donated by the individual, it is taxed once before it is donated, reducing both the leftover income and the donation. Since the deduction is allowed up until taxable income reaches zero, there is no reason to split a donation between the corporate and individual level unless the donation is greater than the deduction allowed. Numbers have not been changed into US dollar amounts. For reference, one Australian dollar is worth \$0.72 in the United States.

## \$100,000 Gross Income

## \$100,000 gross income at corporate level, donating 25%

### **All Corporation**

If the donation is made at the corporate level, the full \$25,000 that is being given is deductible for tax purposes. As shown below, it reduces taxable income to \$75,000. The tax savings is found by taken the amount contributed/deducted and multiplying it by the tax rate

that would have been applied to the income. The tax saving is \$7,500, leaving the net cost of the contribution at \$17,500.

#### **All Individual**

At the individual level, taxes are paid on the income as it flows from the corporation, leaving only \$70,000 of gross income to the individual. The tax paid lowers the contribution amount to \$17,500 (25% of \$70,000), leaving taxable income of \$52,500. The tax paid at the individual level is then found by applying the correct amounts to the various rates as described in the table above. The tax savings are found by determining the tax rate that would have been applied to the income that was deducted. In some cases, multiple rates must be used to find the tax savings. In this case, the taxpayer would not be moved into a higher bracket, so all of the donation would have been taxed at one rate. The saving is then subtracted from the contribution to find the net cost of the \$11,812.50.

#### **All Corporate**

Tax Liability		
Gross Income	100,000	
Charitable Deduction	<u>-25,000</u>	
Taxable Income	75,000	
Rate	<u>x30%</u>	
Total Tax Liability	22,500	

Tax Savings		
Contribution	25,000	
Tax Rate	<u>x30%</u>	
Tax Savings	7,500	

Net Cost of Contribution		
Contribution	25,000	
Tax savings	<u>-7,500</u>	
Net Cost	17,500	

52,500

18,200 18,800

Income from Corporation		Individual Tax Liability
Gross Income	100,000	Taxable Income:
Tax Rate	<u>x30%</u>	Tax Rates:
Tax Liability	30,000	Taxed at 0%
	_	Taxed at 19%

Income to Individual	70,000
Tax Liability	<u>-30,000</u>
Gross Income	100,000

Taxed at 32.5%	<u>15,500</u>
Tax Liability:	8609.50

Contribution Amount	
Gross Income	70,000
Donation %	<u>x25%</u>
Contribution/Deduction Amount	17,500

Tax Savings	
Deduction	17,500.00
Rates for Addition Income:	<u>-</u>
Taxed at 32.5%	<u>17,500</u>
Savings	5,687.50

Taxable Incom	е
Gross Income	70,000.00
Deduction	<u>-17,500.00</u>
Taxable Income	52,500.00

Net Cost of Donating	
Contribution	17,500
Tax Savings	<u>-5,687.50</u>
Net Cost	11,812.50

## \$100,000 at the corporate level, donating 50%

As mentioned above for individuals, multiple tax rates are sometimes required to find the tax savings. In this example, there is only \$2,000 left to be taxed at 19%, so the remaining contribution would have been taxed at a higher rate.

#### All Corporate

Tax Liability	
Gross Income	100,000
Charitable Deduction	<u>-50,000</u>
Taxable Income	50,000
Rate	<u>x30%</u>
Total Tax Liability	15,000

Tax Savings	
Contribution	50,000
Tax Rate	<u>x30%</u>
Tax Savings	15,000

<b>Net Cost of Contribution</b>	
Contribution	50,000
Tax savings	<u>-15,000</u>
Net Cost	35,000

Income from Corporation	
Gross Income	100,000
Tax Rate	<u>x30%</u>
Tax Liability	30,000
	-
Gross Income	100,000
Tax Liability	<u>-30,000</u>

Individual Tax Liability	
Taxable Income:	35,000
Tax Rates:	_
Taxed at 0%	18,200
Taxed at 19%	<u>16,800</u>
Tax Liability:	3,192.00

Income to Individual	70,000
	, 0,000

Contribution Amount	
Gross Income	70,000
Donation %	<u>x50%</u>
Contribution/Deduction Amount	35,000

Tax Savings	
Deduction	35,000.00
Rates for Addition Income:	
Taxed at 19%	2,000
Taxed at 32.5%	33,000
Savings	11,105.00

Taxable Inco	me
Gross Income	70,000.00
Deduction	<u>-35,000.00</u>
Taxable Income	35,000.00

Net Cost of Donating		
Contribution	35,000	
Tax Savings	<u>-11,105.00</u>	
Net Cost	23,895.00	

# %100,000 gross income at corporate level, donating 100%

**All Corporate** 

Tax Liability		
Gross Income	100,000	
Charitable Deduction	<u>-100,000</u>	
Taxable Income	0	
Rate	<u>x30%</u>	
Total Tax Liability	0	

Tax Saving	gs
Contribution	100,000
Tax Rate	<u>x30%</u>
Tax Savings	30,000

Net Cost of Contribution	
Contribution	100,000
Tax savings	<u>-30,000</u>
Net Cost	70,000

Income from Corporation	
Gross Income	100,000
Tax Rate	<u>x30%</u>
Tax Liability	30,000
	-
Gross Income	100,000
Tax Liability	<u>-30,000</u>
Income to Individual	70,000

<u>ai</u>	
Individual Tax Liability	
Taxable Income:	0
Tax Rates:	_
Taxed at 0%	0
Taxed at 19%	<u>0</u>
Tax Liability:	0.00

Contribution Amount	
Gross Income	70,000
Donation %	<u>x100%</u>
Contribution/Deduction Amount	70,000

l ax Savings	
Deduction	70,000.00
Rates for Addition Income:	_
Taxed at 0%	18,200
Taxed at 19%	18,800
Taxed at 32.5%	<u>33,000</u>
Savings	14,297.00

Taxable Income	
Gross Income	70,000.00

Net Cost of Donating	
----------------------	--

Deduction	<u>-70,000.00</u>
Taxable Income	0.00

Contribution	70,000
Tax Savings	<u>-14,297.00</u>
Net Cost	55,703.00

# \$500,000 Gross Income

## \$500,000 gross income at the corporate level, donating 25%

## **All Corporate**

Tax Liability	
Gross Income	500,000
Charitable Deduction	<u>-125,000</u>
Taxable Income	375,000
Rate	<u>x30%</u>
Total Tax Liability	112,500

Tax Savings	
Contribution	125,000
Tax Rate	<u>x30%</u>
Tax Savings	37,500

Net Cost of Contribution	
Contribution	125,000
Tax savings	<u>-37,500</u>
Net Cost	87,500

Income from Corporation	
Gross Income	500,000
Tax Rate	<u>x30%</u>
Tax Liability	150,000
	_
Gross Income	500,000
Tax Liability	<u>-150,000</u>
Income to Individual	350,000

<del></del>		
Individual Tax Liability		
Taxable Income:	262,500	
Tax Rates:	=	
Taxed at 0%	18,200	
Taxed at 19%	18,800	
Taxed at 32.5%	43,000	
Taxed at 37%	100,000	
Taxed at 45%	<u>82,500</u>	
Tax Liability:	91672.00	

Contribution Amount	
Gross Income	350,000
Donation %	<u>x25%</u>
Contribution/Deduction Amount	87,500

Tax Savings	
Deduction	87,500
Rates for Addition Income:	_
Taxed at 45%	<u>87,500</u>
Savings	28,437.50

Taxable Income	<b>:</b>
Gross Income	350,000.00
Deduction	<u>-87,500.00</u>
Taxable Income	262,500.00

Net Cost of Donating	
Contribution	87,500
Tax Savings	<u>-28,437.50</u>
Net Cost	59,062.50

**All Corporate** 

Tax Liability	
Gross Income	500,000
Charitable Deduction	<u>-250,000</u>
Taxable Income	250,000
Rate	<u>x30%</u>
Total Tax Liability	75,000

Tax Savings		
Contribution	250,000	
Tax Rate	<u>x30%</u>	
Tax Savings	75,000	

Net Cost of Contribution		
Contribution	250,000	
Tax savings	<u>-75,000</u>	
Net Cost	175,000	

## **All Individual**

Income from Corporation		
Gross Income	500,000	
Tax Rate	<u>x30%</u>	
Tax Liability	150,000	
	_	
Gross Income	500,000	
Tax Liability	<u>-150,000</u>	
Income to Individual	350,000	

Individual Tax Liability		
Taxable Income:	175,000	
Tax Rates:	_	
Taxed at 0%	18,200	
Taxed at 19%	18,800	
Taxed at 32.5%	43,000	
Taxed at 37%	<u>95,000</u>	
Tax Liability:	52697.00	

Contribution Amount		
Gross Income	350,000	
Donation %	<u>x50%</u>	
Contribution/Deduction Amount	175,000	

Tax Savings			
Deduction	175,000		
Rates for Addition Income:	_		
Taxed at 37%	5000		
Taxed at 45%	<u>170,000</u>		
Savings	55,250.00		

Taxable Income	
Gross Income	350,000
Deduction	<u>-175,000</u>
Taxable Income	175,000

Net Cost of Donating				
Contribution	175,000			
Tax Savings	<u>-55,250.00</u>			
Net Cost	119,750.00			

# \$500,000 gross income at corporate level, donating 100%

## All Corporate

Tax Liability		Tax Savings	
Gross Income	500,000	Contribution	500,000
Charitable Deduction	<u>-500,000</u>	Tax Rate	<u>x30%</u>

Total Tax Liability	0
Rate	<u>x30%</u>
Taxable Income	0

Net Cost of Contribution		
Contribution	500,000	
Tax savings	<u>-150,000</u>	
Net Cost	350,000	

Income from Corporation		
Gross Income	500,000	
Tax Rate	<u>x30%</u>	
Tax Liability	150,000	
	_	
Gross Income	500,000	
Tax Liability	<u>-150,000</u>	
Income to Individual	350,000	

Individual Tax Liability		
Taxable Income:	0	
Tax Rates:	_	
Taxed at 0%	0	
Taxed at 19%	0	
Taxed at 32.5%	<u>0</u>	
Tax Liability:	0.00	

Contribution Amount	
Gross Income	350,000
Donation %	<u>x100%</u>
Contribution/Deduction Amount	350,000

Tax Savings	
Deduction	350,000
Rates for Addition Income:	-
Taxed at 0%	18200
Taxed at 19%	18800
Taxed at 32.5%	43000
Taxed at 37%	100000
Taxed at 45%	<u>170,000</u>
Savings	131,047.00

Taxable Income	
Gross Income	350,000
Deduction	<u>-350,000</u>
Taxable Income	0

Net Cost of Donating	
Contribution	350,000
Tax Savings	<u>-131,047.00</u>
Net Cost	218,953.00

# \$1,000,000 Gross Income

\$1,000,000 gross income at corporate level, donating 25%

Tax Liability	
Gross Income	1,000,000
Charitable Deduction	<u>-250,000</u>
Taxable Income	750,000
Rate	<u>x30%</u>
Total Tax Liability	225,000

Tax Saving	gs
Contribution	250,000
Tax Rate	<u>x30%</u>
Tax Savings	75,000

Net Cost of Contribution	
Contribution	250,000
Tax savings	<u>-75,000</u>
Net Cost	175,000

Income from Corporation		
Gross Income	1,000,000	
Tax Rate	<u>x30%</u>	
Tax Liability	300,000	
	_	
Gross Income	1,000,000	
Tax Liability	<u>-300,000</u>	
Income to Individual	700,000	

Individual Tax Liability		
Taxable Income:	525,000	
Tax Rates:	_	
Taxed at 0%	18,200	
Taxed at 19%	18,800	
Taxed at 32.5%	43,000	
Taxed at 37%	100,000	
Taxed at 45%	<u>345,000</u>	
Tax Liability:	209,797.00	

Contribution Amount	
Gross Income	700,000
Donation %	<u>x25%</u>
Contribution/Deduction Amount	175,000

Tax Savings	
Deduction	175,000
Rates for Addition Income:	_
Taxed at 45%	<u>175,000</u>
Savings	56,875.00

Taxable Inco	ome
Gross Income	700,000.00
Deduction	-175,000.00
Taxable Income	525.000.00

Net Cost of Donating	
Contribution	175,000
Tax Savings	<u>-56,875.00</u>
Net Cost	118,125.00

# \$1,000,000 gross income at corporate level, donating 50%

## **All Corporate**

Tax Liability	
Gross Income	1,000,000
Charitable Deduction	<u>-500,000</u>
Taxable Income	500,000
Rate	<u>x30%</u>
Total Tax Liability	150,000

Tax Savings	S
Contribution	500,000
Tax Rate	<u>x30%</u>
Tax Savings	150,000

Net Cost of Contribution

Net Cost	350,000
Tax savings	<u>-150,000</u>
Contribution	500,000

Income from Corporation	
Gross Income	1,000,000
Tax Rate	<u>x30%</u>
Tax Liability	300,000
	<u>-</u>
Gross Income	1,000,000
Tax Liability	<u>-300,000</u>
Income to Individual	700,000

Contribution Amount	
Gross Income	700,000
Donation %	<u>x50%</u>
<b>Contribution/Deduction Amount</b>	350,000

Taxable Income	
Gross Income	700,000.00
Deduction	<u>-350,000.00</u>
Taxable Income	350,000.00

Individual Tax Liability		
Taxable Income:	350,000	
Tax Rates:	_	
Taxed at 0%	18,200	
Taxed at 19%	18,800	
Taxed at 32.5%	43,000	
Taxed at 37%	100,000	
Taxed at 45%	<u>170,000</u>	
Tax Liability:	131,047.00	

Tax Savings		
Deduction	350,000	
Rates for Addition Income:	_	
Taxed at 45%	<u>350,000</u>	
Savings	113,750.00	

Net Cost of Donating		
Contribution	350,000	
Tax Savings	<u>-113,750.00</u>	
Net Cost	236,250.00	

# \$1,000,000 gross income at corporate level, donating 100%

## **All Corporate**

Tax Liability	
Gross Income	1,000,000
Charitable Deduction	<u>-1,000,000</u>
Taxable Income	0
Rate	<u>x30%</u>
Total Tax Liability	0

Tax Savings	
Contribution	1,000,000
Tax Rate	<u>x30%</u>
Tax Savings	300,000

<b>Net Cost of Contribution</b>		
Contribution	1,000,000	
Tax savings	<u>-300,000</u>	
Net Cost	700,000	

Individual Tax Liability

Gross Income	1,000,000
Tax Rate	<u>x30%</u>
Tax Liability	300,000
	-
Gross Income	1,000,000
Tax Liability	<u>-300,000</u>
Income to Individual	700,000

Contribution Amount	
Gross Income	700,000
Donation %	<u>x100%</u>
Contribution/Deduction Amount	700,000

Taxable Inco	ome
Gross Income	700,000.00
Deduction	<u>-700,000.00</u>
Taxable Income	0.00

Taxable Income:	0
Tax Rates:	_
Taxed at 0%	0
Taxed at 19%	0
Taxed at 32.5%	0
Tax Liability:	0

Tax Savings		
Deduction	700,000	
Rates for Addition Income	e:	
Taxed at 0%	18200	
Taxed at 19%	18800	
Taxed at 32.5%	43000	
Taxed at 37%	100000	
Taxed at 45%	<u>520,000</u>	
Savings 28	88,547.00	

Net Cost of Donating		
Contribution	700,000	
Tax Savings	<u>-288,547.00</u>	
Net Cost	411,453.00	

## **Cayman Islands**

The Cayman Islands are among a select few countries that have no corporate or individual taxes. (Fantasia, 2015) As a result, there is no tax advantage of donating at the corporate level or as an individual. For example, included are three exhibits of the effect of donating at either level. In examples for other countries, it has been shown that it is beneficial to split donations between the corporation and the individual in order to receive the highest tax break. In this instance, it does not make a difference at which level the contribution is made. As shown below, the contribution can be made at either level with the same tax consequences, regardless of the percentage of income being donated. Numbers have not been changed to US dollar amounts. For reference, one dollar in the Cayman Islands equals \$1.22 in the United States.

## 1,000,000 Gross Income

#### 1,000,000 gross income at corporate level, donating 25%

There is no deduction from taxable income or tax credits for any contribution because there is no tax on income, so a deduction or credit is arbitrary. In the calculations for corporations, we assume that they still get a deduction for this example to highlight the fact that there is no tax savings.

**All Corporate** 

Tax Liability	
Gross Income	1,000,000
Charitable Contribution	<u>-250,000</u>
Taxable Income	750,000
Federal & Provincial Rate	<u>x0%</u>
Total Tax Liability	0

Tax Savings	
Contribution	250,000
Tax Rate	<u>x0%</u>
Tax Savings	0

Net Cost of Contribution	
Contribution 250,000	

Tax savings	<u>0</u>
Net Cost	250,000

Income from Corporation	
Gross Income	1,000,000
Tax Rate	<u>x0%</u>
Tax Liability	0
	-
Gross Income	1,000,000
Tax Liability	<u>0</u>
Income to Individual	1,000,000

Contribution Amount	
Gross Income	1,000,000
Donation %	<u>x25%</u>
<b>Contribution Amount</b>	250,000

Tax Credit or Deduction	
Federal	0.00
City	0.00
Total	0.00

Individual Tax Liability	
Gross Income to Indv	1,000,000
Federal Tax:	_
Taxed at 0%	1,000,000
Federal Tax Liability	0.00
City Tax:	_
Taxed at 0%	1,000,000
Provincial Tax Liability	0.00
Total Tax Liability	0.00
Charitable Credit	<u>0.00</u>
Net Tax Liability	0.00

Net Cost of Donating	
Contribution	250,000
Tax credit	0.00
Net Cost	250,000

# 1,000,000 gross income at corporate level, donating 50%

## **All Corporate**

Tax Liability	
Gross Income	1,000,000
Charitable Contribution	<u>-500,000</u>
Taxable Income	500,000
Federal & Provincial Rate	<u>x0%</u>
Total Tax Liability	0

Tax Savings		
Contribution	500,000	
Tax Rate	<u>x0%</u>	
Tax Savings	0	

Net Cost of Contribution	
Contribution	500,000
Tax savings	<u>0</u>
Net Cost	500,000

Income from Corporation	
Gross Income	1,000,000
Tax Rate	<u>x0%</u>
Tax Liability	0

Individual Tax Liability		
Gross Income to Indv	1,000,000	

Income to Individual	1,000,000
Tax Liability	<u>0</u>
Gross Income	1,000,000
	-

Contribution Amount	
Gross Income	1,000,000
Donation %	<u>x50%</u>
<b>Contribution Amount</b>	500,000

Tax Credit or Deduction	
Federal	0.00
City	0.00
Total	0.00

Federal Tax:	_
Taxed at 0%	1,000,000
Federal Tax Liability	0.00
City Tax:	-
Taxed at 0%	1,000,000
<b>Provincial Tax Liability</b>	0.00
Total Tax Liability	0.00
Charitable Credit	<u>0.00</u>
Net Tax Liability	0.00

Net Cost of Donating	
Contribution	500,000
Tax credit	<u>0.00</u>
Net Cost	500,000

# 1,000,000 gross income at corporate level, donating 100%

**All Corporate** 

Tax Liability		
Gross Income	1,000,000	
	Ξ.	
Charitable Contribution	<u>1,000,000</u>	
Taxable Income	0	
Federal & Provincial Rate	<u>x0%</u>	
Total Tax Liability	0	

Tax Savings	
Contribution	1,000,000
Tax Rate	<u>x0%</u>
Tax Savings	0

Net Cost of Contribution	
Contribution	1,000,000
Tax savings	<u>0</u>
Net Cost	1,000,000

Income from Corporation	
Gross Income	1,000,000
Tax Rate	<u>x0%</u>
Tax Liability	0
	_
Gross Income	1,000,000
Tax Liability	<u>0</u>
Income to Individual	1,000,000

Contribution Amount	
Gross Income	1,000,000

Individual Tax Liability		
Gross Income to Indv	1,000,000	
Federal Tax:	_	
Taxed at 0%	1,000,000	
Federal Tax Liability	0.00	
City Tax:	_	
Taxed at 0%	1,000,000	
Provincial Tax Liability	0.00	

Donation %	<u>x100%</u>
Contribution Amount	1,000,000

Tax Credit or Deduction	
Federal	0.00
City	0.00
Total	0.00

Total Tax Liability	0.00
Charitable Credit	<u>0.00</u>
Net Tax Liability	0.00

Net Cost of Donating		
Contribution	1,000,000	
Tax credit	0.00	
Net Cost	1,000,000	

## Malaysia

Rates	Income Levels
0%	On the first 5,000
1%	On the next 15,000
5%	On the next 15,000
10%	On the next 15,000
16%	On the next 20,000
21%	On the next 30,000
24%	On the next 150,000
24.5%	On the next 150,000
25%	On anything above 400,000

Malaysia has a graduated tax structure for both individuals and corporations. However, there are only two different rates for corporations while there are nine at the individual level. The rates for individuals are shown to the left. (Assessment, 2015) For corporations, if income is less

than 2.5 million, the first 500,000 is taxed at 20% and the remaining is taxed at 25%. For corporations with income greater than 2.5 million, all is taxed at 25%. (Tax, 2015b)

Eligible donations are very limited for Malaysia. Many types of donations are covered, but most are limited to a low percentage. For individuals, there is a table included below. (Allowable, 2015) For this study, we will assume that a donor is contributing money to an approved institute or organization and their deduction is limited to 7% of gross income. For corporations, eligible contribution deductions are limited to 10% of gross income and must be through a qualifying organization. (Taxation, 2015c)

No	Contribution	Notes
1	Gift of money to the Government, State Government or Local Authorities.	Subsection 44(6)
2	Gift of money to Approved Institutions or Organisations. (Amount is limited to 7% of aggregate income)	Subsection 44(6)
3	Gift of money or cost of contribution in kind for any Approved Sports Activity or Sports Body.  (Amount is limited to 7% of aggregate income)	Subsection 44(11B)
4	Gift of money or cost of contribution in kind for any Approved Project of National Interest Approved by Ministry of Finance. (Amount is limited to 7% of aggregate income)	Subsection 44(11C)
5	Gift of artifacts, manuscripts or paintings.	Subsection 44(6A)
6	Gift of money for provision of Library Facilities or to Libraries.	Subsection 44(8)

•	7	Gift of money or contribution in kind for the provision of facilities in Public Places for the benefit of disabled persons.	Subsection 44(9)
1	8	Gift of money or medical equipment to any healthcare facility approved by the Ministry of Health.	Subsection 44(10)
9	9	Gift of paintings to the National Art Gallery or any State Art Gallery.	Subsection 44(11)

Computations for income of 100,000, 500,000, and 1,000,000 with donation levels of 25%, 50%, and 100% are shown. Deductions at both the corporate and individual levels do not change because higher than the max is being donated in every situation. Since the deduction is not changing, neither will many other computations at each different level, including taxable income, tax savings, overall tax liability, and taxable income. All cost computations at the individual level are ignoring the tax on the income as it is transferred from the corporation to the individual. Since the deduction limits are so low for both individuals and corporations, the donor should split any donation above 10% between the corporate an individual level to get the highest tax savings. Anything under 10% should be donated at the corporate level so it is not double taxed when it moves on to the individual. Numbers have not been changed to US dollar amounts. For reference, one Malaysian ringgit equals \$0.23 in US currency.

## 100,000 Gross Income

## 100,000 gross income at corporate level, donating 25%

#### **Corporate:**

As a result of the deduction limit for donations to qualified organizations being only 10%, everything over a 10% contribution would be split between the corporation and individual to achieve the maximum tax advantage. The full 10% is donated at the corporate level, creating a 2,000 tax savings from a 10,000 deduction, leaving the net cost of the contribution at 8,000.

#### Individual:

After donating at the corporate level, the remaining income flows through to the individual. The individual then donates the left over 15% that they desire to donate, making their contribution 10,800. However, the individual deduction is even more limited than the corporate. Only 7% of gross income is allowed to be deducted, so 5,040 is a deduction for them resulting in a tax savings of 1,058 and a net cost for the contribution of 9,741.60. The additional donation over the 5,040 is non-deductible.

The total donation between the corporation and individual is 20,800, the total net cost after the tax savings is taken into consideration is 17,741.60.

#### Corporate

Deduction	
Gross Income	100,000
10% limit	<u><b>x</b>10%</u>
Deduction/Contribution	10,000

10,000
10,000
<u>x20%</u>
2,000

Tax Liability	
Gross Income	100,000
Charitable Deduction:	<u>-10,000</u>
Taxable Income	90,000
Tax Rate	<u>x20%</u>
Tax Liability	18,000

Net Cost of Contribution	
Contribution	10,000
Tax savings	<u>-2,000</u>
Net Cost	8,000

Income from Corporation		
Taxable Income	90,000	
Tax Rate	<u>x20%</u>	
Tax Liability	18,000	
	-	
Gross Income	90,000	
Tax Liability	<u>-18,000</u>	
Income to Individual	72,000	

Contribution Amount	
Gross Income	72,000
Donation %	<u>x15%</u>
Contribution Amount	10,800

Deduction	
Gross Income	72,000.00
7% limit	<u>×7%</u>
Total	5,040.00

Taxable Income	
Gross Income	72,000
Deduction	<u>-5,040.00</u>

Tax Savings	
Deduction	5,040.00
Rate for Addition Income	<u>x21%</u>
Savings	1,058

Individual Tax Liability	
Taxable Income to Indv	66,960
Federal Tax:	-
Taxed at 0	5,000
Taxed at 1%	15,000
Taxed at 5%	15,000
Taxed at 10%	15,000
Taxed at 16%	20,000
Taxed at 21%	<u>4,400</u>
Total Tax Liability	6,524

Net Cost of Donating		
Contribution	10,800	
Tax Savings	-1,058.40	
Net Cost	9,741.60	

Taxable Income	66,960.00

Total Contribution		Total Net	Cost
Corporate Donation	10,000	Corporate Net Cost	8,000
Individual Donation	<u>10,800</u>	Individual Net Cost	9,741.60
Total Donation	20,800.00	Total Net Cost	17,741.60

# 100,000 gross income at corporate level, donating 50%

Although the donation percentage is more, the corporation computations stay the same because they are limited to a 10% deductions. The individual computations vary for the contribution amount, as there is more being contributed. However, they are also still limited to a 7% deduction, so that will remain unchanged. The net cost of donating also changes, but nothing else does.

#### Corporate

Deduction		Tax Savir	ngs
Gross Income	100,000	Deduction	10,000
10% limit	<u>x10%</u>	Tax Rate	<u>x20%</u>
<b>Deduction/Contribution</b>	10,000	Tax Savings	2,000

Tax Liability		
Gross Income	100,000	
Charitable Deduction:	-10,000	
Taxable Income	90,000	
Tax Rate	<u>x20%</u>	
Tax Liability	18,000	

Net Cost of Contrib	oution
Contribution	10,000
Tax savings	<u>-2,000</u>
Net Cost	8,000

Income from Corpor	ation		Tax Savings
Taxable Income	90,000	Deduction	5,040.00

Tax Rate	<u>x20%</u>
Tax Liability	18,000
Gross Income	90,000
Tax Liability	<u>-18,000</u>
Income to Individual	72,000

Contribution Amount		
Gross Income	72,000	
Donation %	<b>x</b> 40%	
<b>Contribution Amount</b>	28,800	

Deduction	
Gross Income	72,000.00
7% limit	<u>x7%</u>
Total	5,040.00

Taxable Income	
Gross Income	72,000
Deduction	<u>-5,040.00</u>
Taxable Income	66,960.00

Rate for Addition Income	<u>x21%</u>
Savings	1,058

Individual Tax Liability	
Taxable Income to Indv	66,960
Federal Tax:	_
Taxed at 0	5,000
Taxed at 1%	15,000
Taxed at 5%	15,000
Taxed at 10%	15,000
Taxed at 16%	20,000
Taxed at 21%	<u>4,400</u>
Total Tax Liability	6,524

Net Cost of Donating		
Contribution	28,800	
Tax Savings	28,800 <u>-1,058.40</u>	
Net Cost	27,741.60	

Total Contribution		Total Net Cos	t
Corporate Donation	10,000	Corporate Net Cost	8,000
Individual Donation	<u>28,800</u>	Individual Net Cost	<u>27,741.60</u>
<b>Total Donation</b>	38,800.00	<b>Total Net Cost</b>	35,741.60

# 100,000 gross income at corporate level, donating 100%

The same changes that occurred at thee 50% contribution level also occur at the 100%.

## Corporate

Deduction	
Gross Income	100,000
10% limit	<u>x10%</u>
Deduction/Contribution	10,000

Tax Savings	
Deduction	10,000
Tax Rate	<u>x20%</u>
Tax Savings	2,000

Tax Liability	
Gross Income	100,000
Charitable Deduction:	<u>-10,000</u>
Taxable Income	90,000

<b>Net Cost of Contribution</b>	
Contribution	10,000
Tax savings	<u>-2,000</u>
Net Cost	8,000

Tax Rate	<u>x20%</u>
Tax Liability	18,000

#### Individual

Income from Corporation				
Taxable Income	90,000			
Tax Rate	<u>x20%</u>			
Tax Liability	18,000			
	-			
Gross Income	90,000			
Tax Liability	<u>-18,000</u>			
Income to Individual	72,000			

Contribution Amount	
Gross Income	72,000
Donation %	<u>x100%</u>
Contribution Amount	72,000

Deduction	
Gross Income	72,000
7% limit	<u>x7%</u>
Total	5,040.00

Taxable Income	
Gross Income	72,000
Deduction	<u>-5,040.00</u>
Taxable Income	66.960.00

Tax Savings				
Deduction	5,040.00			
Rate for Addition Income	<u>x21%</u>			
Savings	1,058			

Individual Tax Liability					
Taxable Income to Indv	66,960				
Federal Tax:					
Taxed at 0	5,000				
Taxed at 1%	15,000				
Taxed at 5%	15,000				
Taxed at 10%	15,000				
Taxed at 16%	20,000				
Taxed at 21%	<u>4,400</u>				
Total Tax Liability	6,524				

Net Cost of Donating		
Contribution	72,000	
Tax Savings	<u>-1,058.40</u>	
Net Cost	70,941.60	

#### **Totals**

Total Contribution	
Corporate Donation	10,000
Individual Donation	72,000
<b>Total Donation</b>	82,000.00

<b>Total Net Cost</b>				
Corporate Net Cost	8,000			
Individual Net Cost	70,941.60			
Total Net Cost	78,941.60			

# 500,000 Gross Income

# 500,000 gross income at corporate level, donating 25%

## Corporate

Deduction			Tax Savings	
Gross Income	500,000	Deduction		50,000
10% limit	<u>x10%</u>	Tax Rate		<u>x20%</u>

Deduction/Contribution	50,000	Tax Savings	10,000
	,	1 4.71 5 4.11.1.85	

Tax Liability	
Gross Income	500,000
Charitable Deduction:	<u>-50,000</u>
Taxable Income	450,000
Tax Rate	<u>x20%</u>
Tax Liability	90,000

Net Cost of Contribution		
Contribution	50,000	
Tax savings	<u>-10,000</u>	
Net Cost	40,000	

#### Individual

Income from Corporation		
Taxable Income	450,000	
Tax Rate	<u>x20%</u>	
Tax Liability	90,000	
	_	
Gross Income	450,000	
Tax Liability	<u>-90,000</u>	
Income to Individual	360,000	

Contribution Amoun	t
Gross Income	360,000
Donation %	<u>x15%</u>
Contribution Amount	54,000

Deduction	
Gross Income	360,000
7% limit	<u>x7%</u>
Total	25,200.00

Taxable Income		
Gross Income	360,000	
Deduction	<u>-25,200.00</u>	
Taxable Income	334,800.00	

Tax Savings			
Deduction	25,200.00 <u><b>x</b>24.5%</u>		
Rate for Addition Income	<u>x24.5%</u>		
Savings	6,174.00		

Individual Tax Liability		
Taxable Income to Indv 334,800		
Federal Tax:	-	
Taxed at 0	5,000	
Taxed at 1%	15,000	
Taxed at 5%	15,000	
Taxed at 10%	15,000	
Taxed at 16%	20,000	
Taxed at 21%	30,000	
Taxed at 24%	150,000	
Taxed at 24.5%	<u>84,800</u>	
Total Tax Liability 68,676.00		

Net Cost of Donating		
Contribution	54,000	
Tax Savings	<u>-6,174.00</u>	
Net Cost	47,826.00	

# <u>To</u>ta<u>ls</u>

Total Contributi	on	
Corporate Donation	50,000	Corporate
Individual Donation	<u>54,000</u>	Individual
<b>Total Donation</b>	104,000.00	Total Net (

Total Net Cost		
Corporate Net Cost	40,000	
Individual Net Cost	<u>47,826.00</u>	
Total Net Cost	87,826.00	

500,000 gross income at corporate level, donating 50%

# Corporate

Deduction	
Gross Income	500,000
10% limit	<u>x10%</u>
Deduction/Contribution	50,000

Tax Savings	
Deduction	50,000
Tax Rate	<u>x20%</u>
Tax Savings	10,000

Tax Liability	
Gross Income	500,000
Charitable Deduction:	<u>-50,000</u>
Taxable Income	450,000
Tax Rate	<u>x20%</u>
Tax Liability	90,000

Net Cost of Contribution	
Contribution	50,000
Tax savings	<u>-10,000</u>
Net Cost	40,000

## Individual

Income from Corporation	
Taxable Income	450,000
Tax Rate	<u>x20%</u>
Tax Liability	90,000
	-
Gross Income	450,000
Tax Liability	<u>-90,000</u>
Income to Individual	360,000

Contribution Amoun	t
Gross Income	360,000
Donation %	<u>x40%</u>
Contribution Amount	144.000

Deduction	
Gross Income	360,000
7% limit	<u>x7%</u>
Total	25,200.00

Taxable Income		
Gross Income	360,000	
Deduction	<u>-25,200.00</u>	
Taxable Income	334,800.00	

Tax Savings		
Deduction	25,200.00	
Rate for Addition Income	<u>x24.5%</u>	
Savings	6,174.00	

Individual Tax Liability		
Taxable Income to Indv	334,800	
Federal Tax:	_	
Taxed at 0	5,000	
Taxed at 1%	15,000	
Taxed at 5%	15,000	
Taxed at 10%	15,000	
Taxed at 16%	20,000	
Taxed at 21%	30,000	
Taxed at 24%	150,000	
Taxed at 24.5%	<u>84,800</u>	
Total Tax Liability	68,676.00	

Taxable Income		
Gross Income	360,000	
Deduction	<u>-25,200.00</u>	
Taxable Income	334,800.00	

Net Cost of Donating	
Contribution	144,000
Tax Savings	<u>-6,174.00</u>
Net Cost	137,826.00

#### **Totals**

Total Contribution		Total Net Cost	
Corporate Donation	50,000	Corporate Net Cost	40,000
Individual Donation	144,000	Individual Net Cost	137,826.00

Total Donation 194,000.00 | Total Net Cost 177,826.00 |

# 500,000 gross income at corporate level, donating 100%

## Corporate

Deduction	
Gross Income	500,000
10% limit	<u>x10%</u>
Deduction/Contribution	50,000

Tax Savings	
Deduction	50,000
Tax Rate	<u>x20%</u>
Tax Savings	10,000

Tax Liability	
Gross Income	500,000
Charitable Deduction:	<u>-50,000</u>
Taxable Income	450,000
Tax Rate	<u>x20%</u>
Tax Liability	90,000

Net Cost of Contribution		
Contribution	50,000	
Tax savings	<u>-10,000</u>	
Net Cost	40,000	

Income from Corporation		
Taxable Income	450,000	
Tax Rate	<u>x20%</u>	
Tax Liability	90,000	
	_	
Gross Income	450,000	
Tax Liability	<u>-90,000</u>	
Income to Individual	360,000	

Tax Savings		
Deduction	25,200.00	
Rate for Addition Income	<u>x24.5%</u>	
Savings	6,174.00	

Contribution Amou	ınt
Gross Income	360,000
Donation %	<u>x100%</u>
Contribution Amount	360,000

Individual Tax Liab	oility
Taxable Income to Indv	334,800
Federal Tax:	_
Taxed at 0	5,000
Taxed at 1%	15,000
Taxed at 5%	15,000
Taxed at 10%	15,000
Taxed at 16%	20,000
Taxed at 21%	30,000
Taxed at 24%	150,000
Taxed at 24.5%	<u>84,800</u>
Total Tax Liability	68,676.00

Deduction	
Gross Income	360,000
7% limit	<u>x7%</u>
Total	25,200.00

Taxable Income		
Gross Income	360,000	
Deduction	-25,200.00	
Taxable Income	334,800.00	

Net Cost of Donating		
Contribution	360,000	
Tax Savings	<u>-6,174.00</u>	
Net Cost	353,826.00	

Total Contribution		Total Net Cost	
Corporate Donation	50,000	Corporate Net Cost	40,000
Individual Donation	<u>360,000</u>	Individual Net Cost	<u>353,826.00</u>
<b>Total Donation</b>	410,000.00	<b>Total Net Cost</b>	393,826.00

# 1,000,000 Gross Income

# 1,000,000 income at corporate level, donating 25%

#### Corporate

Deduction	
Gross Income	1,000,000
10% limit	<u>x10%</u>
Deduction/Contribution	100,000

Tax Saving	gs
Deduction	100,000
Tax Rate	<u>x25%</u>
Tax Savings	25,000

Tax Liability	
Gross Income	1,000,000
Charitable Deduction:	<u>-100,000</u>
Taxable Income	900,000
Tax Rates:	_
On first 500,000: <b>20%</b>	500,000
On remaining: 25%	400,000
Tax Liability	200,000

Net Cost of Contribution		
Contribution	100,000	
Tax savings	<u>-25,000</u>	
Net Cost	75,000	

Income from Corporation		
Taxable Income	900,000	
Tax Rate	x20/25%	
Tax Liability	200,000	
	_	
Gross Income	900,000	
Tax Liability	<u>-200,000</u>	
Income to Individual	700,000	

Contribution Amou	nt
Gross Income	700,000
Donation %	<u>x15%</u>
Contribution Amount	105,000

Deduction	
Gross Income	700,000
7% limit	<u>x7%</u>

Tax Savings			
Deduction	49,000.00		
Rate for Addition Income	<u>x25%</u>		
Savings	12,250.00		

Individual Tax Liability			
Taxable Income to Indv	651,000		
Federal Tax:	-		
Taxed at 0	5,000		
Taxed at 1%	15,000		
Taxed at 5%	15,000		
Taxed at 10%	15,000		
Taxed at 16%	20,000		
Taxed at 21%	30,000		
Taxed at 24%	150,000		
Taxed at 24.5%	150,000		
Taxed at 25%	<u>251,000</u>		

Total	49,000.00	Total Tax Liability	147,400.00
1	,	10001101101	= 11,100100

Taxable Income	•
Gross Income	700,000
Deduction	<u>-49,000.00</u>
Taxable Income	651,000.00

Net Cost of Donating		
Contribution	105,000	
Tax Savings	<u>-12,250.00</u>	
Net Cost	92,750.00	

Total Contribution	
Corporate Donation	100,000
Individual Donation	105,000
<b>Total Donation</b>	205,000.00

Total Net Cost		
Corporate Net Cost	75,000	
Individual Net Cost	92,750.00	
<b>Total Net Cost</b>	167,750.00	

# 1,000,000 income at corporate level, donating 50%

# Corporate

Deduction	
Gross Income	1,000,000
10% limit	<u>x10%</u>
Deduction/Contribution	100,000

Tax Saving	gs
Deduction	100,000
Tax Rate	<u>x25%</u>
Tax Savings	25,000

Tax Liability	
Gross Income	1,000,000
Charitable Deduction:	<u>-100,000</u>
Taxable Income	900,000
Tax Rates:	_
On first 500,000: <b>20%</b>	500,000
On remaining: 25%	400,000
Tax Liability	200,000

Net Cost of Contribution	
Contribution	100,000
Tax savings	<u>-25,000</u>
Net Cost	75,000

Income from Corporation		
Taxable Income	900,000	
Tax Rate	x20/25%	
Tax Liability	200,000	
	_	
Gross Income	900,000	
Tax Liability	<u>-200,000</u>	
Income to Individual	700,000	

9,000.00
<u>x25%</u>
2,250.00

Contribution Amount	
Gross Income	700,000
Donation %	<u>x40%</u>

Individual Tax Liability		
Taxable Income to Indv	651,000	
Federal Tax:	_	
Taxed at 0	5,000	
Taxed at 1%	15,000	
Taxed at 5%	15,000	
Taxed at 10%	15,000	

Contribution	Amount	280,000

Deduction	<u> </u>
Gross Income	700,000
7% limit	<u>x7%</u>
Total	49,000.00

Taxed at 16%	20,000
Taxed at 21%	30,000
Taxed at 24%	150,000
Taxed at 24.5%	150,000
Taxed at 25%	<u>251,000</u>
Total Tax Liability	147,400.00

Taxable Income		
Gross Income	700,000	
Deduction	<u>-49,000.00</u>	
Taxable Income	651,000.00	

Net Cost of Donating	
Contribution	280,000
Tax Savings	<u>-12,250.00</u>
Net Cost	267,750.00

<b>Total Contribution</b>	
Corporate Donation	100,000
Individual Donation	280,000
<b>Total Donation</b>	380,000.00

Total Net Cost		
Corporate Net Cost	75,000	
Individual Net Cost	267,750.00	
<b>Total Net Cost</b>	342,750.00	

# 1,000,000 income at corporate level, donating 100%

## Corporate

Deduction	
Gross Income	1,000,000
10% limit	<u>x10%</u>
Deduction/Contribution	100,000

Tax Savin	gs
Deduction	100,000
Tax Rate	<u>x25%</u>
Tax Savings	25,000

Tax Liability	
Gross Income	1,000,000
Charitable Deduction:	<u>-100,000</u>
Taxable Income	900,000
Tax Rates:	_
On first 500,000: <b>20%</b>	500,000
On remaining: 25%	400,000
Tax Liability	200,000

Net Cost of Contribution	
Contribution	100,000
Tax savings	<u>-25,000</u>
Net Cost	75,000

Income from Corporation	
Taxable Income	900,000
Tax Rate	x20/25%
Tax Liability	200,000
	_
Gross Income	900,000
Tax Liability	<u>-200,000</u>

Tax Savings	
Deduction	49,000.00
Rate for Addition Income	<u>x25%</u>
Savings	12,250.00

Individual Tax Liability	
Taxable Income to Indv	651,000

Income to Individual	700,000
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Contribution Amount	
Gross Income	700,000
Donation %	<u>x100%</u>
<b>Contribution Amount</b>	700,000

Deduction	
Gross Income	700,000
7% limit	<u>x7%</u>
Total	49,000.00

Taxable Income	
Gross Income	700,000
Deduction	<u>-49,000.00</u>
Taxable Income	651,000.00

Federal Tax:	-
Taxed at 0	5,000
Taxed at 1%	15,000
Taxed at 5%	15,000
Taxed at 10%	15,000
Taxed at 16%	20,000
Taxed at 21%	30,000
Taxed at 24%	150,000
Taxed at 24.5%	150,000
Taxed at 25%	<u>251,000</u>
Total Tax Liability	147,400.00

Net Cost of Donating	
Contribution	700,000
Tax Savings	<u>-12,250.00</u>
Net Cost	687,750.00

<b>Total Contribution</b>	
Corporate Donation	100,000
Individual Donation	<u>700,000</u>
<b>Total Donation</b>	800,000.00

Total Net Cost	
Corporate Net Cost	75,000
Individual Net Cost	<u>687,750.00</u>
<b>Total Net Cost</b>	762,750.00

## **Thailand**

Thailand has a general flat tax that is placed on corporations. The tax rates vary depending on what type of business is being considered. (Corporate, 2015) For example, gross income for small companies is taxed at 15% on 300,000 to 3,000,000 baht. On the remaining profit over 3 million, they are taxed at 20%. On foreign companies engaging in international transportation, the tax rate is 3% on all gross receipts. (Corporate, 2015) This study will focus on companies listed in the Stock Exchange of Thailand (SET) and their gross income is taxed at 20%. For individuals, Thailand has a progressive tax rate schedule that can been seen below. (Personal, 2015)

Taxable Income (baht)	Tax Rate
On the first 150,000	0%
On the next 150,000	5%
On the next 200,000	10%
On the next 250,000	15%
On the next 250,000	20%
On the next 1,000,000	25%
On the next 2,000,000	30%
On over 4,000,000	35%

Charitable contribution deductions for corporations are typically limited to up to 2% of gross income when donations are made to public charities, education, or sports. Additional deductions can be made for certain public education institutions and for

any expenses for the maintenance of public parks, playgrounds, or sports grounds. The general limit of 2% will be used for this study. (Corporate, 2015) On the individual side, charitable contribution deductions are limited to 10% of income after standard deductions and all other deductions are taken into consideration. (Personal, 2015) For example, if gross income is 100,000 but they get a standard deduction of 30,000 and an education deduction of 2,000, the charitable contribution deduction would be limited to 10% of 68,000. For this study, it will be assumed that the individual gets 32,000 in deductions before they take their charitable deduction.

Computations for income of 1,000,000, 2,000,000, and 4,000,000 with donation levels of 25%, 50%, and 100% are shown for a variation of taxes, deductions, and tax savings. In all situations where the donation is greater than 2% of gross income, the taxpayer would donate a portion at both the corporate level and individual to obtain the greatest tax advantages. After donating 2% at the corporate level, they should flow the rest of the desired income to the individual level and contribute in that way. They then get up to 10% deducted at that level.

Numbers have not been change in US dollar amounts. For reference, one baht is worth \$0.028 in United States Currency. For all other countries, the examples have been given using gross income of 100,000, 500,000, and 1,000,000; for this example, the higher amounts stated previously are used because the baht is worth so much less than the US dollar. The higher amounts are also used for more variation in taxes paid because the tax bracket numbers are much higher than with other countries.

# **1,000,000 Gross Income**

## 1,000,000 gross income at corporate level, donating 25%

#### **Corporate:**

As a result of the deduction limit for donations made at the corporate level, only 2% is donated, creating a contribution of 20,000. That is also the deduction amount and is taken out of gross income accordingly. The deduction is then multiplied by the tax rate to find the tax that was saved. The savings of 4,000 is the subtracted from the contribution to find a net cost of 16,000.

The remaining income after donating at the corporate level flows through to the individual. The individual then donates the leftover 23% they desire to donate, making their contribution 180,320. However, the individual's deduction is limited to 10% off gross income after all other deductions are taken. The 32,000 of general deductions are then taken out of gross income, leaving 752,000 subject to the 10% limit. That creates a 75,200 charitable deduction. Both deductions are then netted and taken out of gross income to find taxable income. Taxable income is then taxed at the appropriate levels to find the overall tax liability. To compute the tax savings, we multiply the deduction by the tax bracket percentage that the individual would be in if the deduction were still in income. For this example, there are two different percentages used because they would have progressed into a new bracket. The total tax savings is 11,380. After that is deducted from the total contribution made, there is a net cost of 168,940.

The net contribution is found by adding the 20,000 contribution at the corporate level with the 180,320 contribution at the individual level. Similarly, the net cost is 184,940, also computed by adding the net cost at both levels.

#### Corporate

Deduction	
Gross Income	1,000,000
2% limit	<u>x2%</u>
Deduction/Contribution	20,000

ngs
20,000
<u>x20%</u>
4,000

Tax Liability		
Gross Income	1,000,000	
Charitable Deduction:	<u>-20,000</u>	
Taxable Income	980,000	
Tax Rate	<u>x20%</u>	

Net Cost of Contribution		
Contribution	20,000	
Tax savings	<u>-4,000</u>	
Net Cost	16,000	

# Tax Liability 196,000

# <u>Indi</u>vidual

Income from Corporation	
Taxable Income	980,000
Tax Rate	<u>x20%</u>
Tax Liability	196,000
	-
Gross Income	980,000
Tax Liability	<u>-196,000</u>
Income to Individual	784,000

		_
<b>Contribution Amount</b>		
Gross Income	784,000	
Donation %	<u>x23%</u>	
<b>Contribution Amount</b>	180,320	

Deduction		
Gross Income	784,000	
Less: Other Deductions	<u>-32,000</u>	
	752,000	
10% limit	<u>x10%</u>	
Charitable Deduction	75,200.00	

Taxable Income		
Gross Income	784,000	
Deductions	<u>-107,200</u>	
Taxable Income	676,800.0	
Taxable IIIddiiid	070,000.0	

Individual Tax Liability		
Taxable Income to Indv	676,800	
Federal Tax:	_	
Taxed at 0	150,000	
Taxed at 5%	150,000	
Taxed at 10%	200,000	
Taxed at 15%	<u>176,800</u>	
Total Tax Liability	54,020	

Tax Savings	
Charitable Deduction	75,200
Rates for Addition Income:	
15% on	73,200
20% on	2,000
Savings	11,380

Net Cost of Donating	
Contribution	180,320
Tax Savings	<u>-11,380</u>
Net Cost	168,940

# Totals

Total Contribution	
Corporate Donation	20,000
Individual Donation	180,320
Total Donation	200,320.00

Total Net Cost	
Corporate Net Cost	16,000
Individual Net Cost	<u>168,940</u>
Total Net Cost	184,940

# Corporate

Deduction	
4,000,000	
<u>x2%</u>	
80,000	

Tax Saving	gs
Deduction	80,000
Tax Rate	<u>x20%</u>
Tax Savings	16,000

Tax Liability		Net Cost of Contribution	
Gross Income	4,000,000	Contribution	80,000

Charitable Deduction:	<u>-80,000</u>
Taxable Income	3,920,000
Tax Rate	<u>x20%</u>
Tax Liability	784,000

Tax savings	<u>-16,000</u>
Net Cost	64,000

#### Individual

Income from Corporation		
Taxable Income	3,920,000	
Tax Rate	<u>x20%</u>	
Tax Liability	784,000	
	_	
Gross Income	3,920,000	
Tax Liability	<u>-784,000</u>	
Income to Individual	3,136,000	

<b>Contribution Amount</b>		
Gross Income	3,136,000	
Donation %	<u>x100%</u>	
<b>Contribution Amount</b>	3,136,000	

Deduction	
Gross Income	3,136,000
Less: Other Deductions	<u>-32,000</u>
	3,104,000
10% limit	<u>x10%</u>
<b>Charitable Deduction</b>	310,400

Taxable Income	
Gross Income	3,136,000
Deductions	<u>-342,400</u>
Taxable Income	2,793,600

Individual Tax Liability		
Taxable Income to Indv	2,793,600	
Federal Tax:	_	
Taxed at 0	150,000	
Taxed at 5%	150,000	
Taxed at 10%	200,000	
Taxed at 15%	250,000	
Taxed at 20%	250,000	
Taxed at 25%	1,000,000	
Taxed at 30%	<u>793,600</u>	
Total Tax Liability	603,080	

Tax Savings	
Charitable Deduction	310,400
Rate for Addition Income	_
30% on	<u>153,600</u>
Savings	46,080

Net Cost of Donating		
Contribution	3,136,000	
Tax Savings	<u>-46,080</u>	
Net Cost	3,089,920	

#### Totals

Total Contribu	ition	
Corporate Donation	80,000	C
Individual Donation	<u>3,136,000</u>	Ir
Total Donation	3,216,000	Т

Total Net Cost	
Corporate Net Cost	64,000
Individual Net Cost	3,089,920
<b>Total Net Cost</b>	3,153,920

# 1,000,000 income at corporate level, donating 50%

Although the donation percentage has increased, the corporation computations stay the same because it is limited to a 2% deduction. The individual computations vary for the

contribution amount because the donation percentage increased. However, they are also still restricted to a 10% deduction, so that stays the same as well. The net cost of donating also changes, but everything else remains the same.

### Corporate

Deduction	
Gross Income	1,000,000
2% limit	<u>x2%</u>
Deduction/Contribution	20,000

Tax Saving	;s
Deduction	20,000
Tax Rate	<u>x20%</u>
Tax Savings	4,000

Tax Liabili	ty
Gross Income	1,000,000
Charitable Deduction:	<u>-20,000</u>
Taxable Income	980,000
Tax Rate	<u>x20%</u>
Tax Liability	196,000

Net Cost of Contribution	
Contribution	20,000
Tax savings	<u>-4,000</u>
Net Cost	16,000

#### Individual

Income from Corporation	
Taxable Income	980,000
Tax Rate	<u>x20%</u>
Tax Liability	196,000
	_
Gross Income	980,000
Tax Liability	<u>-196,000</u>
Income to Individual	784,000

Taxable Income	
Gross Income	784,000
Deductions	<u>-107,200</u>
Taxable Income	676,800

Contribution Amount	
Gross Income	784,000
Donation %	<u>x48%</u>
<b>Contribution Amount</b>	376,320

Individual Tax Liability	
Taxable Income to Indv	676,800
Federal Tax:	-
Taxed at 0	150,000
Taxed at 5%	150,000
Taxed at 10%	200,000
Taxed at 15%	<u>176,800</u>
Total Tax Liability	54,020

Deduction	
Gross Income	784,000
Less: Other Deductions	-32,000
	752,000
10% limit	<u>x10%</u>
<b>Charitable Deduction</b>	75,200

Tax Savings	
Charitable Deduction	75,200
Rates for Addition Income:	_
15% on	73,200
20% on	2,000
Savings	11,380

**Net Cost of Donating** 

Contribution	376,320
Tax Savings	<u>-11,380</u>
Net Cost	364,940

Total Contribution		
Corporate Donation	20,000	Co
Individual Donation	376,320	In
<b>Total Donation</b>	396,320	To

Total Net Cost	
Corporate Net Cost	16,000
Individual Net Cost	<u>364,940</u>
Total Net Cost	380,940

# 1,000,000 income at corporate level, donating 100%

The same changes that occurred at the 50% contribution level also occur at the 100% level.

### Corporate

Deduction	
Gross Income	1,000,000
2% limit	<u>x2%</u>
Deduction/Contribution	20,000

Tax Saving	gs
Deduction	20,000
Tax Rate	<u>x20%</u>
Tax Savings	4,000

Tax Liability	
Gross Income	1,000,000
Charitable Deduction:	<u>-20,000</u>
Taxable Income	980,000
Tax Rate	<u>x20%</u>
Tax Liability	196,000

Net Cost of Contribution	
Contribution	20,000
Tax savings	<u>-4,000</u>
Net Cost	16,000

Income from Corporation	
Taxable Income	980,000
Tax Rate	<u>x20%</u>
Tax Liability	196,000
	_
Gross Income	980,000
Tax Liability	<u>-196,000</u>
Income to Individual	784,000

Taxable Income	
Gross Income	784,000
Deductions	<u>-107,200</u>
Taxable Income	676,800

Contribution Amount	
Gross Income	784,000
Donation %	<u>x100%</u>
Contribution Amount	784,000

Individual Tax Liability		
Taxable Income to Indv	676,800	
Federal Tax:	_	
Taxed at 0	150,000	
Taxed at 5%	150,000	
Taxed at 10%	200,000	
Taxed at 15%	<u>176,800</u>	
Total Tax Liability	54,020	

Deduction	
Gross Income	784,000
Less: Other Deductions	<u>-32,000</u>
	752,000
10% limit	<u>x10%</u>
<b>Charitable Deduction</b>	75,200

Tax Savings	
Charitable Deduction	75,200
Rates for Addition Income:	_
15% on	73,200
20% on	<u>2,000</u>
Savings	11,380

Net Cost of Donating		
Contribution	784,000	
Tax Savings	<u>-11,380</u>	
Net Cost	772,620	

Total Contribution	
Corporate Donation	20,000
Individual Donation	<u>784,000</u>
Total Donation	804,000

Total Net Cost	
Corporate Net Cost	16,000
Individual Net Cost	772,620
Total Net Cost	788,620

# 2,000,000 Gross Income

# 2,000,000 gross income at corporate level, donating 25%

## Corporate

Deduction	
Gross Income	2,000,000
2% limit	<u>x2%</u>
Deduction/Contribution	40,000

Tax Saving	;s
Deduction	40,000
Tax Rate	<u>x20%</u>
Tax Savings	8,000

Tax Liability		
Gross Income	2,000,000	
Charitable Deduction:	<u>-40,000</u>	
Taxable Income	1,960,000	
Tax Rate	<u>x20%</u>	
Tax Liability	392,000	

Net Cost of Contribution	
Contribution	40,000
Tax savings	<u>-8,000</u>
Net Cost	32,000

Income from Corp	ooration	
Taxable Income	1,960,000	Та
Tax Rate	<u>x20%</u>	Fe
Tax Liability	392,000	Ta
	_	Ta

Individual Tax Liability		
Taxable Income to Indv 1,382,400		
Federal Tax:	-	
Taxed at 0	150,000	
Taxed at 5%	150,000	

Income to Individual	1 568 000
Tax Liability	-392,000
Gross Income	1,960,000

Contribution Amount		
Gross Income	1,568,000	
Donation %	<u>x23%</u>	
Contribution Amount	360,640	

Deduction	
Gross Income	1,568,000
Less: Other Deductions	<u>-32,000</u>
	1,536,000
10% limit	<u>x10%</u>
Charitable Deduction	153,600

Taxable Income		
Gross Income	1,568,000	
Deductions	<u>-185,600</u>	
Taxable Income	1.382.400	

Taxed at 10%	200,000
Taxed at 15%	250,000
Taxed at 20%	250,000
Taxed at 25%	<u>382,400</u>
<b>Total Tax Liability</b>	210,600.0

Tax Savings		
Charitable Deduction	153,600	
Rate for Addition Income	=	
25% on	<u>153,600</u>	
Savings	38,400	

Net Cost of Donating	
Contribution	360,640
Tax Savings	<u>-38,400</u>
Net Cost	322,240

<b>Total Contribution</b>		
Corporate Donation	40,000	
Individual Donation	<u>360,640</u>	
Total Donation	400,640.00	

Total Net Cost		
Corporate Net Cost	32,000	
Individual Net Cost	322,240	
Total Net Cost	354,240	

# 2,000,000 gross income at corporate level, donating 50%

# Corporate

Deduction		
Gross Income	2,000,000	
2% limit	<u>x2%</u>	
Deduction/Contribution	40,000	

n		Tax Savii	ngs
	2,000,000	Deduction	40,000
	<u>x2%</u>	Tax Rate	<u>x20%</u>
1	40,000	Tax Savings	8,000

Tax Liability		
Gross Income	2,000,000	
Charitable Deduction:	<u>-40,000</u>	
Taxable Income	1,960,000	
Tax Rate	<u>x20%</u>	
Tax Liability	392,000	

Net Cost of Contribution		
Contribution	40,000	
Tax savings	<u>-8,000</u>	
Net Cost	32,000	

# Individual

Income from Corporation		
Taxable Income	1,960,000	
Tax Rate	<u>x20%</u>	
Tax Liability	392,000	
	-	
Gross Income	1,960,000	
Tax Liability	<u>-392,000</u>	
Income to Individual	1,568,000	

<b>Contribution Amount</b>		
Gross Income	1,568,000	
Donation %	<u>x48%</u>	
<b>Contribution Amount</b>	752,640	

Deduction	
Gross Income	1,568,000
Less: Other Deductions	<u>-32,000</u>
	1,536,000
10% limit	<u>x10%</u>
<b>Charitable Deduction</b>	153,600

Taxable Income	
Gross Income	1,568,000
Deductions	<u>-185,600</u>
Taxable Income	1,382,400

Individual Tax Liability	
Taxable Income to Indv	1,382,400
Federal Tax:	_
Taxed at 0	150,000
Taxed at 5%	150,000
Taxed at 10%	200,000
Taxed at 15%	250,000
Taxed at 20%	250,000
Taxed at 25%	<u>382,400</u>
Total Tax Liability	210,600

Tax Savings	
Charitable Deduction	153,600
Rate for Addition Income	_
25% on	<u>153,600</u>
Savings	38,400

Net Cost of Donating	
Contribution	752,640
Tax Savings	<u>-38,400</u>
Net Cost	714,240

#### **Totals**

Total Contribution	
Corporate Donation	40,000
Individual Donation	<u>752,640</u>
<b>Total Donation</b>	792,640

Total Net Cost	
Corporate Net Cost	32,000
Individual Net Cost	<u>714,240</u>
Total Net Cost	746,240

# 2,000,000 income at corporate level, donating 100%

## Corporate

Deduction	
Gross Income	2,000,000
2% limit	<u>x2%</u>
Deduction/Contribution	40,000

Tax Savings	
Deduction	40,000
Tax Rate	<u>x20%</u>
Tax Savings	8,000

Tax Liability	Net Cost of Contribution
---------------	--------------------------

Gross Income	2,000,000
Charitable Deduction:	<u>-40,000</u>
Taxable Income	1,960,000
Tax Rate	<u>x20%</u>
Tax Liability	392,000

Net Cost	32,000
Tax savings	<u>-8,000</u>
Contribution	40,000

## Individual

Income from Corporation		
Taxable Income	1,960,000	
Tax Rate	<u>x20%</u>	
Tax Liability	392,000	
	_	
Gross Income	1,960,000	
Tax Liability	<u>-392,000</u>	
Income to Individual	1,568,000	

Contribution Amount		
Gross Income	1,568,000	
Donation %	<u>x100%</u>	
Contribution Amount	1,568,000	

Deduction		
Gross Income	1,568,000	
Less: Other Deductions	<u>-32,000</u>	
	1,536,000	
10% limit	<u>x10%</u>	
<b>Charitable Deduction</b>	153,600	

Taxable Income	
Gross Income	1,568,000
Deductions	<u>-185,600</u>
Taxable Income	1,382,400

Individual Tax Liability			
Taxable Income to Indv 1,382,400			
Federal Tax:	_		
Taxed at 0	150,000		
Taxed at 5%	150,000		
Taxed at 10%	200,000		
Taxed at 15%	250,000		
Taxed at 20%	250,000		
Taxed at 25%	<u>382,400</u>		
Total Tax Liability	210,600		

Tax Savings	
Charitable Deduction	153,600
Rate for Addition Income	_
25% on	<u>153,600</u>
Savings	38,400

Net Cost of Donating		
Contribution	1,568,000	
Tax Savings	<u>-38,400</u>	
Net Cost	1,529,600	

# Totals

Total Contribution	on	
Corporate Donation	40,000	C
Individual Donation	<u>1,568,000</u>	Ir
<b>Total Donation</b>	1,608,000	T

Total Net Cost	
Corporate Net Cost	32,000
Individual Net Cost	<u>1,529,600</u>
Total Net Cost	1,561,600

# 4,000,000 Gross Income

4,000,000 gross income at corporate level, donating 25%

# Corporate

Deduction		
Gross Income	4,000,000	
2% limit	<u>x2%</u>	
Deduction/Contribution	80,000	

Tax Saving	S
Deduction	80,000
Tax Rate	<u>x20%</u>
Tax Savings	16,000

Tax Liability	
Gross Income	4,000,000
Charitable Deduction:	<u>-80,000</u>
Taxable Income	3,920,000
Tax Rate	<u>x20%</u>
Tax Liability	784,000

Net Cost of Contribution	
Contribution	80,000
Tax savings	<u>-16,000</u>
Net Cost	64,000

## Individual

Income from Corporation	
Taxable Income	3,920,000
Tax Rate	<u>x20%</u>
Tax Liability	784,000
	-
Gross Income	3,920,000
Tax Liability	<u>-784,000</u>
Income to Individual	3,136,000

Contribution Amount	
Gross Income	3,136,000
Donation %	<u>x23%</u>
Contribution Amount	721,280

Deduction	
Gross Income	3,136,000
Less: Other Deductions	<u>-32,000</u>
	3,104,000
10% limit	<u>x10%</u>
Charitable Deduction	310,400

Taxable Income	
Gross Income	3,136,000
Deductions	<u>-342,400</u>
Taxable Income	2,793,600

Individual Tax Liability	
Taxable Income to Indv 2,793,60	
Federal Tax:	_
Taxed at 0	150,000
Taxed at 5%	150,000
Taxed at 10%	200,000
Taxed at 15%	250,000
Taxed at 20%	250,000
Taxed at 25%	1,000,000
Taxed at 30%	<u>793,600</u>
Total Tax Liability	603,080

Tax Savings	
Charitable Deduction	310,400
Rate for Addition Income	_
30% on	<u>153,600</u>
Savings	46,080

Net Cost of Donating	
Contribution	721,280
Tax Savings	<u>-46,080</u>
Net Cost	675,200

#### **Totals**

Total Contribution	Total Net Cost
--------------------	----------------

Total Donation	801.280.00
Individual Donation	<u>721,280</u>
Corporate Donation	80,000

739,200
<u>675,200</u>
64,000

# 4,000,000 gross income at corporate level, donating 50%

#### Corporate

Deduction	
Gross Income	4,000,000
2% limit	<u>x2%</u>
Deduction/Contribution	80,000

Tax Saving	gs
Deduction	80,000
Tax Rate	<u>x20%</u>
Tax Savings	16,000

Tax Liability	
Gross Income	4,000,000
Charitable Deduction:	<u>-80,000</u>
Taxable Income	3,920,000
Tax Rate	<u>x20%</u>
Tax Liability	784,000

Net Cost of Contribution		
Contribution	80,000	
Tax savings	<u>-16,000</u>	
Net Cost	64,000	

Income from Corporation		
Taxable Income	3,920,000	
Tax Rate	<u>x20%</u>	
Tax Liability	784,000	
	-	
Gross Income	3,920,000	
Tax Liability	<u>-784,000</u>	
Income to Individual	3,136,000	

income to marvidual	3,130,000
Contribution Amo	ount
Gross Income	3,136,000
Donation %	<u>x48%</u>
<b>Contribution Amount</b>	1,505,280

Deduction	
Gross Income	3,136,000
Less: Other Deductions	<u>-32,000</u>
	3,104,000
10% limit	<u>x10%</u>
Charitable Deduction	310,400

Individual Tax Liability		
Taxable Income to Indv	2,793,600	
Federal Tax:	_	
Taxed at 0	150,000	
Taxed at 5%	150,000	
Taxed at 10%	200,000	
Taxed at 15%	250,000	
Taxed at 20%	250,000	
Taxed at 25%	1,000,000	
Taxed at 30%	<u>793,600</u>	
Total Tax Liability	603,080	

Tax Savings	
Charitable Deduction	310,400
Rate for Addition Income	_
30% on	<u>153,600</u>
Savings	46,080

Net Cost of Donating		
Contribution	1,505,280	
Tax Savings	<u>-46,080</u>	
Net Cost	1,459,200	

Taxable Income	2.793.600
Deductions	<u>-342,400</u>
Gross Income	3,136,000

Total Contribution		Total N	let Cost
Corporate Donation	80,000	Corporate Net Cost	64,000
Individual Donation	1,505,280	Individual Net Cost	<u>1,459,200</u>
<b>Total Donation</b>	1,585,280	<b>Total Net Cost</b>	1,523,200

# 4,000,000 gross income at corporate level, donating 100%

#### Corporate

Deduction		Tax Savings	
Gross Income	4,000,000	Deduction	80,000
2% limit	<u>x2%</u>	Tax Rate	<u>x20%</u>
Deduction/Contribution	80,000	Tax Savings	16,000

Tax Liability	
Gross Income	4,000,000
Charitable Deduction:	<u>-80,000</u>
Taxable Income	3,920,000
Tax Rate	<u>x20%</u>
Tax Liability	784,000

Net Cost of Contribution	
Contribution	80,000
Tax savings	<u>-16,000</u>
Net Cost	64,000

Income from Corporation		
Taxable Income	3,920,000	
Tax Rate	<u>x20%</u>	
Tax Liability	784,000	
	-	
Gross Income	3,920,000	
Tax Liability	<u>-784,000</u>	
Income to Individual	3,136,000	

Contribution Amount		
Gross Income	3,136,000	
Donation %	<u>x100%</u>	
Contribution Amount	3,136,000	

Deduc	tion
Gross Income	3,136,000

Individual Tax Liability		
Taxable Income to Indv	2,793,600	
Federal Tax:	_	
Taxed at 0	150,000	
Taxed at 5%	150,000	
Taxed at 10%	200,000	
Taxed at 15%	250,000	
Taxed at 20%	250,000	
Taxed at 25%	1,000,000	
Taxed at 30%	<u>793,600</u>	
Total Tax Liability	603,080	

Tax Savings	
Charitable Deduction	310,400
Rate for Addition Income	_
30% on	<u>-</u> 153,600

Less: Other Deductions	<u>-32,000</u>
	3,104,000
10% limit	<u>x10%</u>
<b>Charitable Deduction</b>	310,400

Taxable Income		
Gross Income	3,136,000	
Deductions	<u>-342,400</u>	
Taxable Income	2,793,600	

Savings	46,080
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Net Cost of Donating	
Contribution	3,136,000
Tax Savings	<u>-46,080</u>
Net Cost	3,089,920

Total Contribution	
Corporate Donation	80,000
Individual Donation	3,136,000
Total Donation	3,216,000

Total Net Cost		
Corporate Net Cost	64,000	
Individual Net Cost	<u>3,089,920</u>	
Total Net Cost	3,153,920	

Although Canada, Australia, the Cayman Islands, and Malaysia all have unique tax structures, similarities can be seen among them. When there is a limit on the amount of charitable contribution that may be taken as a deduction at the corporate level, if the desired contribution amount is less than the limit, it is in the best interest of the individual to donate all at the corporate level. On the other hand, if the desired contribution amount is greater than the limit, the individual will donate up to the allowed percentage at the corporate level. The rest of the income is then flowed through to the individual and donated at that level. In Canada, the donation at the individual level results in a tax credit while with Malaysia, Australia, and Thailand, it results in a deduction. Typically the tax credits and deductions at the individual levels are also subject to limitations based on income. Even though there are limitations, some may still want to donate past the limits. If they choose to do this, there is no tax advantage on the income donated past the prescribed limit. Limits vary among countries as demonstrated.

The Cayman Islands was very different from the other examples in this study. As shown, there is a 0% tax rate in the Cayman Islands. This non-existent tax rate puts less stress on the contributors for the tax advantages of donating and allows them to donate through whichever vehicle they choose without those computations. For some, this is preferable because they can donate all through whichever vehicle they would like to have recognition. In most other places, the choice of vehicle for FOB donations is extremely important in determining taxes.

Each tax model has been created to enable Family Owned Businesses in the selected countries to evaluate the after-tax impact of their giving for each vehicle so taxes can be included in their decisions. Balanced with their personal preference, the vehicle for giving can be decided with slightly broader information that may not have been readily available. These

models not only aid economically efficient philanthropic giving, but make sense of tax laws that may otherwise be difficult to understand.

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